

ACCOUNT SUMMARY 1992-1999

(£ Million)

	1992		
	Total	British Airways (a)	Other UK Airlines
<u>REVENUES</u>			
1 Scheduled Passenger (a) First Class	]	]	]
(b) Normal Economy	5 334.0 ]	4 497.0 ]	837.0 ]
(c) Other Scheduled Service Pax	]	]	]
2 Scheduled Excess Baggage	20.3	19.5	0.7
3 Scheduled Freight and Diplomatic bags	415.8	357.9	57.9
4 Scheduled and Non-scheduled Mail	48.6	37.7	10.9
5 Non-scheduled flights (a) Inclusive Tours	]	]	]
(b) ABC other than part charter	]	]	]
(c) Cargo	1 343.2 ]	152.8 ]	1 190.5 ]
(d) Other	]	]	]
6 Incidental Revenue	120.7	17.2	103.4
<u>7 Total Operating Revenues</u>	<u>7 282.5</u>	<u>5 082.2</u>	<u>2 200.4</u>
<u>EXPENSES</u>			
8 Flight crew salaries	]	]	]
9 Flight crew allowances and expenses	683.9 ]	484.3 ]	199.6 ]
10 Cabin crew salaries (including training)	]	]	]
11 Cabin crew allowances and expenses	104.9	96.3	8.6
12 Aircraft fuel and oil	826.6	559.2	267.4
13 Flight equipment insurance and uninsured losses	23.3	10.7	12.6
14 Rental of flight equipment	390.5	99.2	291.3
15 Flight crew training (when not amortised)	32.4	24.8	7.6
16 Flight crew expenses other than items 8-15	13.1	-	13.1
17 Maintenance and overhaul (a) Fixed	346.7	221.4	125.2
(b) Variable	346.9	218.6	128.2
18 Depreciation of aircraft fleet (including spares)	261.9	216.3	45.6
19 Depreciation of ground property and equipment	11.7	-	11.7
20 Amortisation of development and pre-operating costs	1.1	-	1.1
21 Flight crew training (when amortised)	2.4	-	2.4
22 Landing and departure fees	271.8	153.6	118.2
23 En-route and other Navigation service charges	370.8	201.3	169.5
24 Handling charges and parking fees	369.2	176.5	192.7
25 Station costs	430.6	396.3	34.3
26 Passenger services (a) Fixed	99.3	67.2	32.1
(b) Variable	364.1	250.3	113.7
27 Passenger embarkation fees	217.0	122.9	94.1
28 Passenger insurance	21.1	18.0	3.1
29 Sales	10.0	-	10.0
30 Reservations	249.2	233.4	15.7
31 Advertising and promotion	161.6	123.8	37.9
32 Commission	658.9	562.7	96.2
33 General and administrative	482.1	357.2	124.9
34 Specific cargo costs	192.0	177.7	14.3
35 Other operating expenses	11.2	-	11.2
<u>36 Total Operating Expenses</u>	<u>6 954.4</u>	<u>4 771.8</u>	<u>2 182.6</u>
<u>37 Operating Profit (or Loss)</u>	<u>328.1</u>	<u>310.3</u>	<u>17.8</u>
38 Profit before depreciation of fixed assets	328.1	310.3	17.8



ACCOUNT SUMMARY 1991-1999

(£ Million)

	1996		
	Total	British Airways	Other UK Airlines
<u>REVENUES</u>			
1 Scheduled Passenger (a) First Class	]	]	]
(b) Normal Economy	8 241.6 ]	6 599.0 ]	1 642.6 ]
(c) Other Scheduled Service Pax	]	]	]
2 Scheduled Excess Baggage	25.3	24.0	1.3
3 Scheduled Freight and Diplomatic bags	693.7	570.0 ]	123.7
4 Scheduled and Non-scheduled Mail	10.5	- ]	10.5
5 Non-scheduled flights (a) Inclusive Tours	]	]	]
(b) ABC other than part charter	]	]	]
(c) Cargo	1 917.3 ]	16.0 ]	1 901.3 ]
(d) Other	]	]	]
6 Incidental Revenue	155.1	-	155.1
<u>7 Total Operating Revenues</u>	<u>11 043.4</u>	<u>7 209.0</u>	<u>3 834.4</u>
<u>EXPENSES</u>			
8 Flight crew salaries	]	]	]
9 Flight crew allowances and expenses	948.8 ]	636.0 ]	312.8 ]
10 Cabin crew salaries (including training)	]	]	]
11 Cabin crew allowances and expenses	238.6	215.0	23.6
12 Aircraft fuel and oil	1 233.0	792.0	441.0
13 Flight equipment insurance and uninsured losses	31.4	8.0	23.4
14 Rental of flight equipment	676.3	185.0	491.3
15 Flight crew training (when not amortised)	41.5	25.0	16.5
16 Flight crew expenses other than items 8-15	33.1	-	33.1
17 Maintenance and overhaul (a) Fixed	818.7	635.0	183.7
(b) Variable	199.3	-	199.3
18 Depreciation of aircraft fleet (including spares)	420.1	340.0	80.1
19 Depreciation of ground property and equipment	116.5	93.0	23.5
20 Amortisation of development and pre-operating costs	( 1.8)	-	( 1.8)
21 Flight crew training (when amortised)	2.8	-	2.8
22 Landing and departure fees	361.4	188.0	173.4
23 En-route and other Navigation service charges	505.2	254.0	251.2
24 Handling charges and parking fees	493.4	207.0	286.4
25 Station costs	347.1	299.0	48.1
26 Passenger services (a) Fixed	491.0	376.0	115.0
(b) Variable	127.8	-	127.8
27 Passenger embarkation fees	401.5	172.0	229.5
28 Passenger insurance	34.7	28.0	6.7
29 Sales	474.8	456.0	18.8
30 Reservations	37.1	-	37.1
31 Advertising and promotion	173.5	110.0	63.5
32 Commission	1 041.6	916.0	125.6
33 General and administrative	936.9	677.4	259.4
34 Specific cargo costs	36.5	-	36.5
35 Other operating expenses	65.4	-	65.4
<u>36 Total Operating Expenses</u>	<u>10 286.1</u>	<u>6 612.4</u>	<u>3 673.7</u>
<u>37 Operating Profit (or Loss)</u>	<u>757.3</u>	<u>596.6</u>	<u>160.7</u>
38 Profit or loss on disposal of fixed assets	22.5	22.0	0.5

1997			1998			1999		
Total	British Airways	Other UK Airlines (d)(e)(f)	Total	British Airways	Other UK Airlines (g)(h)	Total	British Airways	Other UK Airlines (h)(i)
8 954.9	6 792.0	2 162.9	9 226.9	6 732.1	2 494.7	9 276.8	6 600.2	2 676.6
21.6	19.8	1.8	27.5	22.1	5.3	25.3	21.6	3.7
686.2	588.1	98.1	106.0	-	106.0	128.0	-	128.0
7.7	-	7.7	552.4	550.5	2.0	562.0	543.8	18.3
2 117.0	21.4	2 095.6	2 595.0	17.6	2 577.4	2 808.2	20.3	2 787.9
199.4	-	199.4	228.5	17.2	211.3	307.5	24.9	282.5
11 986.7	7 421.3	4 565.4	12 736.3	7 339.5	5 396.8	13 107.8	7 210.8	5 897.0
981.5	604.7	376.8	1 103.4	624.4	479.0	1 218.0	640.1	577.9
237.6	205.8	31.8	246.9	215.9	30.9	264.9	226.9	38.0
1 187.3	698.0	489.3	1 064.5	558.6	505.9	1 439.0	820.5	618.5
30.2	6.9	23.3	25.3	3.7	21.6	38.3	6.3	32.1
659.1	91.6	567.5	1 175.0	423.2	751.9	1 306.7	513.0	793.8
33.5	12.0	21.6	40.4	8.9	31.6	70.7	6.6	64.1
63.0	-	63.0	106.2	-	106.2	92.1	-	92.1
1 054.7	805.3	249.4	1 044.5	770.2	274.3	1 046.6	703.8	342.8
229.0	-	229.0	257.1	-	257.1	273.0	-	273.0
496.6	391.0	105.6	619.8	499.6	120.2	650.3	507.6	142.7
107.3	77.0	30.3	131.4	94.6	36.8	152.9	111.4	41.5
-	-	-	3.4	-	3.4	( 2.3)	-	( 2.3)
9.4	-	9.4	5.6	-	5.6	1.2	-	1.2
376.5	183.0	193.6	392.9	176.6	216.3	420.8	181.4	239.4
548.4	264.0	284.4	603.4	286.6	316.9	605.0	273.5	331.6
525.0	192.6	332.4	590.2	207.1	383.1	595.1	212.0	383.1
402.2	333.2	69.0	466.7	374.4	92.3	532.6	369.5	163.0
424.8	336.7	88.1	481.1	391.3	89.8	432.2	420.8	11.4
206.3	-	206.3	239.3	-	239.3	299.0	-	299.0
406.0	158.7	247.3	488.3	158.4	330.0	382.2	91.8	290.4
55.1	33.0	22.2	36.5	29.0	7.5	32.9	26.8	6.1
125.9	103.1	22.8	137.2	112.7	24.5	143.3	115.4	27.9
47.8	-	47.8	58.8	-	58.8	64.5	-	64.5
477.4	397.8	79.7	498.4	413.1	85.3	504.4	398.5	106.0
1 030.7	864.2	166.5	1 029.8	847.4	182.4	1 008.5	824.9	183.6
1 160.4	877.3	283.1	763.9	373.9	390.0	771.3	343.6	427.7
319.0	280.9	38.2	349.4	309.0	40.5	329.3	305.3	24.0
70.9	-	70.9	10.7	-	10.7	107.1	14.6	92.5
11 266.0	6 916.7	4 349.3	11 970.4	6 878.4	5 092.0	12 779.6	7 114.3	5 665.3
720.8	504.6	216.2	765.9	461.1	304.8	328.1	96.4	231.7
487.4	484.0	3.4	502.2	484.4	17.8	288.5	254.7	33.8