

ACCOUNT SUMMARY 1990-1997

(£ Million)

	1990		
	Total	British Airways (a)	Other UK Airlines (b)
<u>REVENUES</u>			
1 Scheduled Passenger (a) First Class	]	]	]
(b) Normal Economy	4 731.7 ]	4 028.4 ]	703.3 ]
(c) Other Scheduled Service Pax	]	]	]
2 Scheduled Excess Baggage	15.5	15.2	0.3
3 Scheduled Freight and Diplomatic bags	378.9	333.1	45.8
4 Scheduled and Non-scheduled Mail	43.4	42.8	0.6
5 Non-scheduled flights (a) Inclusive Tours	811.1	]	811.8
(b) ABC other than part charter	104.7	]	-
(c) Cargo	38.8	104.7 ]	38.8
(d) Other	47.7	]	47.7
6 Incidental Revenue	152.9	14.4	138.6
<u>7 Total Operating Revenues</u>	<u>6 324.7</u>	<u>4 538.6</u>	<u>1 786.9</u>
<u>EXPENSES</u>			
8 Flight crew salaries	317.0	217.4	99.6
9 Flight crew allowances and expenses	72.5	35.0	37.5
10 Cabin crew salaries (including training)	228.0	191.0	37.0
11 Cabin crew allowances and expenses	98.5	88.4	10.1
12 Aircraft fuel and oil	843.1	592.1	251.0
13 Flight equipment insurance and uninsured losses	22.1	12.6	9.5
14 Rental of flight equipment	293.6	84.1	209.5
15 Flight crew training (when not amortised)	30.9	24.6	6.3
16 Flight crew expenses other than items 8-15	9.9	-	9.9
17 Maintenance and overhaul (a) Fixed	312.9	221.9	91.0
(b) Variable	335.5	205.4	130.1
18 Depreciation of aircraft fleet (including spares)	217.1	171.8	45.3
19 Depreciation of ground property and equipment	7.9	-	7.9
20 Amortisation of development and pre-operating costs	2.8	-	2.8
21 Flight crew training (when amortised)	1.0	-	1.0
22 Landing and departure fees	217.0	122.8	94.2
23 En-route and other Navigation service charges	237.8	126.8	111.0
24 Handling charges and parking fees	290.3	140.9	149.4
25 Station costs	372.5	352.3	20.2
26 Passenger services (a) Fixed	77.0	42.5	34.5
(b) Variable	288.6	213.7	74.9
27 Passenger embarkation fees	205.1	105.9	99.2
28 Passenger insurance	16.6	12.6	4.0
29 Sales	217.2 ]	193.5 ]	8.8
30 Reservations	]	]	14.9
31 Advertising and promotion	137.9	109.9	28.0
32 Commission	531.5	467.0	64.5
33 General and administrative	573.8	469.8	104.0
34 Specific cargo costs	170.7	165.0	5.7
35 Other operating expenses	18.6	-	18.6
<u>36 Total Operating Expenses</u>	<u>6 147.4</u>	<u>4 367.0</u>	<u>1 780.4</u>
<u>37 Operating Profit (or Loss)</u>	<u>177.3</u>	<u>171.6</u>	<u>6.5</u>
38 Profit or loss on disposal of fixed assets	127.2	125.5	21.7

	1991			1992			1993		
	Total	British Airways (a)	Other UK Airlines (c)	Total	British Airways (a)	Other UK Airlines	Total	British Airways (a)	Other UK Airlines (d)
5 161.2 ]	4 245.2 ]	916.0 ]	5 334.0 ]	4 497.0 ]	837.0 ]	6 133.1 ]	5 144.3 ]	988.9 ]	
18.5	17.7	0.8	20.3	19.5	0.7	22.8	22.1	0.8	
414.5	351.0	72.7	415.8	357.9	57.9	467.4	426.3	41.1	
45.2	44.5	0.7	48.6	37.7	10.9	64.6	35.0	29.6	
1 133.3 ]	110.9 ]	1 022.4 ]	1 343.2 ]	152.8 ]	1 190.5 ]	1 700.4 ]	148.7 ]	1 551.7 ]	
176.3	17.8	158.5	120.7	17.2	103.4	125.7	9.1	116.6	
6 958.2	4 787.1	2 171.1	7 282.5	5 082.2	2 200.4	8 514.1	5 785.4	2 728.7	
768.4 ]	230.5 ]	221.7 ]	683.9 ]	484.3 ]	199.6 ]	710.7 ]	479.9 ]	230.7 ]	
	33.9								
	205.5								
	76.8		104.9	96.3	8.6	178.9	167.8	11.1	
807.8	520.8	287.0	826.6	559.2	267.4	954.6	629.4	325.2	
19.9	10.2	9.7	23.3	10.7	12.6	27.4	9.3	18.1	
351.2	87.0	264.2	390.5	99.2	291.3	419.0	98.3	320.7	
31.8	26.2	5.6	32.4	24.8	7.6	30.4	20.3	10.1	
15.4	-	15.4	13.1	-	13.1	20.5		20.5	
319.8	203.3	116.5	346.7	221.4	125.2	336.0	239.9	96.1	
318.5	185.5	133.0	346.9	218.6	128.2	471.3	282.4	188.9	
250.1	197.1	53.0	261.9	216.3	45.6	345.3	274.4	71.0	
11.3	-	11.3	11.7	-	11.7	14.8		14.8	
1.0	-	1.0	1.1	-	1.1	5.0		5.0	
2.3	-	2.3	2.4	-	2.4	2.1		2.1	
248.9	137.4	111.5	271.8	153.6	118.2	327.7	164.6	163.1	
296.0	154.0	142.0	370.8	201.3	169.5	440.7	232.9	207.7	
349.5	158.5	191.0	369.2	176.5	192.7	402.6	194.1	208.5	
395.4	366.6	28.8	430.6	396.3	34.3	419.4	366.7	52.7	
435.2 ]	61.5 ]	139.3 ]	99.3 ]	67.2 ]	32.1 ]	98.8 ]	83.6 ]	15.2 ]	
	234.4 ]		364.1 ]	250.3 ]	113.7 ]	401.6 ]	241.2 ]	160.4 ]	
209.4	116.9	92.5	217.0	122.9	94.1	279.7	146.9	132.7	
15.8	12.3	3.5	21.1	18.0	3.1	25.7	16.4	9.3	
260.0 ]	231.6 ]	11.8 ]	10.0 ]	- ]	10.0 ]	10.9 ]		10.9 ]	
		16.6 ]	249.2 ]	233.4 ]	15.7 ]	333.7 ]	314.5 ]	19.2 ]	
121.8	88.2	33.6	161.6	123.8	37.9	138.3	98.1	40.2	
608.0	505.8	102.2	658.9	562.7	96.2	778.6	649.9	128.7	
568.6	434.0	134.6	482.1	357.2	124.9	517.6	373.1	144.5	
180.3	165.7	14.6	192.0	177.7	14.3	223.0	205.6	17.3	
10.1	-	10.1	11.2	-	11.2	52.9		52.9	
6 596.5	4 443.7	2 152.8	6 954.4	4 771.8	2 182.6	7 967.0	5 289.4	2 677.6	
361.7	343.4	18.3	328.1	310.3	17.8	547.1	495.9	51.2	
22.2	21.2	1.0	23.2	22.2	1.0	24.2	23.2	1.0	

**MAJOR UNITED KINGDOM AIRLINES - PROFIT AND LOSS**

**ACCOUNT SUMMARY 1990-1997**

(£ Million)

	1994		
	Total	British Airways (a)	Other UK Airlines
<b>REVENUES</b>			
1 Scheduled Passenger (a) First Class	]	]	]
(b) Normal Economy	6 623.9 ]	5 535.6 ]	1 088.4 ]
(c) Other Scheduled Service Pax	]	]	]
2 Scheduled Excess Baggage	23.7	22.8	0.9
3 Scheduled Freight and Diplomatic bags	533.8	482.5	51.3
4 Scheduled and Non-scheduled Mail	45.6	35.4	10.1
5 Non-scheduled flights (a) Inclusive Tours	]	]	]
(b) ABC other than part charter	]	]	]
(c) Cargo	1 637.5 ]	163.7 ]	1 473.9 ]
(d) Other	]	]	]
6 Incidental Revenue	108.7	(0.5)	109.2
<b>7 Total Operating Revenues</b>	<b>8 973.2</b>	<b>6 239.5</b>	<b>2 733.7</b>
<b>EXPENSES</b>			
8 Flight crew salaries	]	]	]
9 Flight crew allowances and expenses	724.3 ]	500.3 ]	224.0 ]
10 Cabin crew salaries (including training)	]	]	]
11 Cabin crew allowances and expenses	194.1	180.1	13.9
12 Aircraft fuel and oil	908.0	596.7	311.3
13 Flight equipment insurance and uninsured losses	31.0	11.1	19.9
14 Rental of flight equipment	467.4	131.7	335.7
15 Flight crew training (when not amortised)	30.2	20.6	9.6
16 Flight crew expenses other than items 8-15	19.5	-	19.5
17 Maintenance and overhaul (a) Fixed	269.9	140.2	129.7
(b) Variable	534.4	383.1	151.3
18 Depreciation of aircraft fleet (including spares)	333.4	264.2	69.3
19 Depreciation of ground property and equipment	18.9	-	18.9
20 Amortisation of development and pre-operating costs	2.3	-	2.3
21 Flight crew training (when amortised)	2.0	-	2.0
22 Landing and departure fees	293.7	170.2	123.5
23 En-route and other Navigation service charges	441.8	240.6	201.1
24 Handling charges and parking fees	427.4	200.6	226.8
25 Station costs	308.9	263.5	45.4
26 Passenger services (a) Fixed	107.8	59.6	48.2
(b) Variable	378.4	249.8	128.7
27 Passenger embarkation fees	303.0	154.8	148.2
28 Passenger insurance	23.2	16.7	6.5
29 Sales	14.7	-	14.7
30 Reservations	311.4	288.0	23.5
31 Advertising and promotion	128.3	86.9	41.3
32 Commission	896.9	768.1	128.9
33 General and administrative	753.1	607.0	146.1
34 Specific cargo costs	266.9	246.1	20.8
35 Other operating expenses	57.6	-	57.6
<b>36 Total Operating Expenses</b>	<b>8 248.6</b>	<b>5 579.9</b>	<b>2 668.7</b>
<b>37 Operating Profit (or Loss)</b>	<b>724.6</b>	<b>659.5</b>	<b>65.1</b>
38 Profit or Loss on disposal of fixed assets	0.5	0.0	0.0

1995			1996			1997		
Total	British Airways	Other UK Airlines (e)	Total	British Airways	Other UK Airlines	Total	British Airways	Other UK Airlines (f)(g)(h)
7 336.0	6 072.0	1 264.1	8 241.6	6 599.0	1 642.6	8 954.9	6 792.0	2 162.9
24.4	23.5	0.9	25.3	24.0	1.3	21.6	19.8	1.8
599.7	524.2	75.5	693.7	570.0	123.7	686.2	588.1	98.1
48.1	38.5	9.6	10.5	-	10.5	7.7	-	7.7
1 709.6	-	1 709.6	1 917.3	16.0	1 901.3	2 117.0	21.4	2 095.6
118.8	0.2	118.6	155.1	-	155.1	199.4	-	199.4
9 836.7	6 658.4	3 178.3	11 043.4	7 209.0	3 834.4	11 986.7	7 421.3	4 565.4
751.5	485.9	265.6	948.8	636.0	312.8	981.5	604.7	376.8
215.1	194.6	20.5	238.6	215.0	23.6	237.6	205.8	31.8
945.5	603.2	342.3	1 233.0	792.0	441.0	1 187.3	698.0	489.3
38.1	14.4	23.7	31.4	8.0	23.4	30.2	6.9	23.3
541.5	139.4	402.2	676.3	185.0	491.3	659.1	91.6	567.5
34.7	22.3	12.4	41.5	25.0	16.5	33.5	12.0	21.6
20.5	-	20.5	33.1	-	33.1	63.0	-	63.0
761.1	630.9	130.1	818.7	635.0	183.7	1 054.7	805.3	249.4
177.1	-	177.1	199.3	-	199.3	229.0	-	229.0
372.3	299.8	72.5	420.1	340.0	80.1	496.6	391.0	105.6
96.2	77.6	18.6	116.5	93.0	23.5	107.3	77.0	30.3
2.4	-	2.4	( 1.8)	-	( 1.8)	-	-	-
3.1	-	3.1	2.8	-	2.8	9.4	-	9.4
334.9	180.5	154.4	361.4	188.0	173.4	376.5	183.0	193.6
465.6	248.8	216.8	505.2	254.0	251.2	548.4	264.0	284.4
451.6	195.7	255.9	493.4	207.0	286.4	525.0	192.6	332.4
283.3	235.4	47.9	347.1	299.0	48.1	402.2	333.2	69.0
352.9	352.7	0.3	491.0	376.0	115.0	424.8	336.7	88.1
194.1	-	194.1	127.8	-	127.8	206.3	-	206.3
369.0	170.8	198.3	401.5	172.0	229.5	406.0	158.7	247.3
22.1	16.1	6.0	34.7	28.0	6.7	55.1	33.0	22.2
15.0	-	15.0	474.8	456.0	18.8	125.9	103.1	22.8
262.0	231.9	30.1	37.1	-	37.1	47.8	-	47.8
138.7	92.8	45.9	173.5	110.0	63.5	477.4	397.8	79.7
933.8	821.3	112.6	1 041.6	916.0	125.6	1 030.7	864.2	166.5
712.3	560.3	152.0	936.9	677.4	259.4	1 160.4	877.3	283.1
366.6	307.3	59.2	36.5	-	36.5	319.0	280.9	38.2
49.2	( 3.8)	53.0	65.4	-	65.4	70.9	-	70.9
8 911.0	5 877.7	3 033.3	10 286.1	6 612.4	3 673.7	11 266.0	6 916.7	4 349.3
925.7	780.7	145.0	757.3	596.6	160.7	720.8	504.6	216.2
87.0	88.0	7.0	82.5	88.0	0.5	167.1	161.0	6.1