

Application for an Air Travel Organiser's Licence (ATOL)

| New Applications ATOL | Receipt Number: |
|---------------------------------|-------------------|
| K3, CAA House 45-59 Kingsway | Initials: |
| London WC2B 6TE | Fee £: |
| | Internal Use Only |

This application form is for both Small Business and Standard ATOL applications.

There is advice on how to complete the form on our website (www.atol.org.uk). If you have any problems please contact a member of our New Applicants team on 020 7453 6361 or newapplicants@cpg.org.uk.

1 Applicant's Business Details

This Section asks for the trading details of the business applying for the licence and the address we should send all correspondence to.

| 1.1 | Applicant's Business Name | |
|------|---|--|
| 1.2 | Trading Names to be included on the licence | |
| 1.3 | Company Registration No. | |
| 1.4 | Country of Incorporation | |
| 1.5 | Date business began trading | |
| 1.6 | Business Address | |
| 1.7 | County | |
| 1.8 | Postcode | |
| 1.9 | Main Public Phone | |
| 1.10 | Main Public Fax | |
| 1.11 | Main Public e-mail address | |
| 1.12 | Website(s) to be covered by ATOL | |

2 Ownership of the Business

If you are a limited company you should complete this Section and confirm the details of the shareholding in your company. If your business is a Sole Trader or Partnership do not complete Section 2, go to Section 3.2 or 3.3 respectively.

Limited Company details only:

2.1 Ordinary Share Capital of Applicant

You only need to fill in the Company Number and Country of Incorporation boxes if the shareholder is a limited company.

| Shareholder's Name | Director (Y/N) | No. of shares | Company No | Country of Incorporation |
|--------------------|-------------------|---------------|------------|-----------------------------|
| | | | | |
| | | | | |
| | | | | |
| Total | | | | |
| Total | | | | |

2.2 Companies which are part of a Group

If you are part of a Group please provide a copy of your company's family tree. Please also fill in details of the Group's Ultimate Holding Company.

2.3 Ultimate Holding Company (UHC)

| UHC | |
|--------------------------|--|
| Company No | |
| Country of Incorporation | |
| Address | |
| Postcode | |

| Shareholder's Name | Director (Y/N) | No. of shares | Company No | Country of Incorporation |
|--------------------|-------------------|---------------|------------|-----------------------------|
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| Total | | | | |

3 People in Control of the Business

Please detail all the people who are in a position of influence and control in your business. If your business is not a limited company go directly to Sections 3.2 or 3.3.

3.1 Directors and Company Secretary

If a director is also the person we should contact regarding the administration of the licence, please tick the Principal Contact box. If they are also the contact for financial matters, customer queries or marketing, please tick the relevant box.

| Name | |
|-----------------------|---|
| Date of Birth | |
| Business Telephone | Fax |
| Business Email | |
| Position | Director Company Secretary |
| Principal Contact | Financial Contact Customer Contact Marketing/Sales |
| Full Home Address: | |
| House No. / Street | |
| County | Postcode |
| Present at the addres | s for the past 3 years? Yes No (if no please confirm previous address below) |
| House No. / Street | |
| County | Postcode |
| I, the above named in | dividual, sign to give my consent to the data protection notification clause at Section |

I, the above named individual, sign to give my consent to the data protection notification clause at Section 11.5 of this application form.

Signature

Copy of passport identity page enclosed (tick):

| Name | |
|---|---|
| Date of Birth | |
| Business Telephone | Fax |
| Business Email | |
| Position | Director Company Secretary |
| Principal Contact | Financial Contact Customer Contact Marketing/Sales |
| Full Home Address: | |
| House No. / Street | |
| County | Postcode |
| Present at the address | s for the past 3 years? Yes No (if no please confirm previous address below) |
| House No. / Street | |
| County | Postcode |
| I, the above named in 11.5 of this applicatior Signature | dividual, sign to give my consent to the data protection notification clause at Section n form. Copy of passport identity page enclosed (tick): |
| | |
| | |
| Name | |
| Name Date of Birth | |
| | Fax |
| Date of Birth | |
| Date of Birth Business Telephone | Fax Director Company Secretary |
| Date of Birth Business Telephone Business Email | |
| Date of Birth Business Telephone Business Email Position | Director Company Secretary |
| Date of Birth Business Telephone Business Email Position Principal Contact | Director Company Secretary |
| Date of Birth Business Telephone Business Email Position Principal Contact Full Home Address : | Director Company Secretary |
| Date of Birth Business Telephone Business Email Position Principal Contact Full Home Address : House No. / Street County | Director Company Secretary Financial Contact Customer Contact Marketing/Sales |
| Date of Birth Business Telephone Business Email Position Principal Contact Full Home Address : House No. / Street County | Director Company Secretary Financial Contact Customer Contact Marketing/Sales Postcode |
| Date of Birth Business Telephone Business Email Position Principal Contact Full Home Address : House No. / Street County Present at the address | Director Company Secretary Financial Contact Customer Contact Marketing/Sales Postcode |
| Date of Birth Business Telephone Business Email Position Principal Contact Full Home Address : House No. / Street County Present at the address House No. / Street County | Director Company Secretary Financial Contact Customer Contact Marketing/Sales Postcode s for the past 3 years? Yes No (if no please confirm previous address below) Postcode dividual, sign to give my consent to the data protection notification clause at Section |

| Name | |
|---|---|
| Date of Birth | |
| Business Telephone | Fax |
| Business Email | |
| Position | Director Company Secretary |
| Principal Contact | Financial Contact Customer Contact Marketing/Sales |
| Full Home Address: | |
| House No. / Street | |
| County | Postcode |
| Present at the address | s for the past 3 years? Yes No (if no please confirm previous address below) |
| House No. / Street | |
| County | Postcode |
| I, the above named in 11.5 of this applicatior Signature | dividual, sign to give my consent to the data protection notification clause at Section n form. Copy of passport identity page enclosed (tick): |
| | |
| | |
| Name | |
| Name Date of Birth | |
| | Fax |
| Date of Birth | |
| Date of Birth Business Telephone | Fax Director Company Secretary |
| Date of Birth Business Telephone Business Email | |
| Date of Birth Business Telephone Business Email Position | Director Company Secretary |
| Date of Birth Business Telephone Business Email Position Principal Contact | Director Company Secretary |
| Date of Birth Business Telephone Business Email Position Principal Contact Full Home Address : | Director Company Secretary |
| Date of Birth Business Telephone Business Email Position Principal Contact Full Home Address : House No. / Street County | |
| Date of Birth Business Telephone Business Email Position Principal Contact Full Home Address : House No. / Street County | Director Company Secretary Financial Contact Customer Contact Marketing/Sales Postcode |
| Date of Birth Business Telephone Business Email Position Principal Contact Full Home Address : House No. / Street County Present at the address | Director Company Secretary Financial Contact Customer Contact Marketing/Sales Postcode |
| Date of Birth Business Telephone Business Email Position Principal Contact Full Home Address : House No. / Street County Present at the address House No. / Street County | Director Financial Contact Customer Contact Marketing/Sales Solution Postcode (if no please confirm previous address below) Postcode Output Director Postcode Postcode Postcode Postcode Postcode |

3.2 Sole Proprietor

If the sole proprietor is also the person we should contact regarding the administration of the licence, please tick the Principal Contact box. If they are also the contact for financial matters, customer queries or marketing, please tick the relevant box.

| Name | |
|---|---|
| Date of Birth | |
| Business Telephone | Fax |
| Business Email | |
| Principal Contact | Financial Contact Customer Contact Marketing/Sales |
| Full Home Address : | |
| House No. / Street | |
| County | Postcode |
| Present at the addres | s for the past 3 years? Yes No (if no please confirm previous address below) |
| House No. / Street | |
| County | Postcode |
| I, the above named ir 11.5 of this application | ndividual, sign to give my consent to the data protection notification clause at Section n form. |
| Signature | Copy of passport identity page enclosed (tick): |
| | Now go to Section 3.4 |

| F | artners | Is this a limited liability partnership? | Yes No |
|--|--|--|--|
| Na | ame | | |
| Da | ate of Birth | | |
| Βι | usiness Telephone | Fax | |
| | usiness Email | | |
| Pr | rincipal Contact | Financial Contact Customer Contact | Marketing/Sales |
| | Ill Home Address : | | |
| Н | ouse No. / Street | | |
| C | ounty | Pos | tcode |
| | | | please confirm previous address below) |
| | ouse No. / Street | | |
| | ounty | Postca | ada a |
| | - | | |
| | the above named ind | dividual, sign to give my consent to the data protection form. | in notification clause at Section |
| 11 | | | |
| | gnature | | of passport identity page |
| | gnature | | of passport identity page ed (tick): |
| Si | gnature [| | |
| Si Na | | | |
| Si — Na Da | ame | | |
| Si Da Bu | ame | | |
| Si — Da Bu Bu | ame ate of Birth usiness Telephone | | |
| Si Na Da Bu Bu Pr | ame ate of Birth usiness Telephone usiness Email | enclos | sed (tick): |
| Si — Na Da Bu Bu Pr Fu | ame ate of Birth usiness Telephone usiness Email rincipal Contact | enclos | sed (tick): |
| Si — Da Bu Bu Pr Fu Ho | ame ate of Birth usiness Telephone usiness Email rincipal Contact ull Home Address : | enclos | sed (tick): |
| Si — Ni Bu Bu Pr Fu Ha Ca | ame ate of Birth usiness Telephone usiness Email rincipal Contact ull Home Address : ouse No. / Street ounty | enclos | Marketing/Sales |
| Si | ame ate of Birth usiness Telephone usiness Email rincipal Contact ull Home Address : ouse No. / Street ounty | enclos | sed (tick): |
| Si Na Da Bu Bu Pr Fu Ca Pr Ha | ame ate of Birth usiness Telephone usiness Email rincipal Contact ull Home Address : ouse No. / Street ounty resent at the address | enclos | Marketing/Sales |
| Si Na Da Bu Bu Pr Fu Ca Pr Ha Ca I, f | ame ate of Birth usiness Telephone usiness Email rincipal Contact ull Home Address : ouse No. / Street ounty resent at the address ouse No. / Street ouse No. / Street | enclos | Marketing/Sales |

3.4 Additional Key Personnel - ATOL Consultant

| Name | |
|---|--|
| Date of Birth | |
| Telephone | Fax |
| E-mail address | |
| Position | |
| Full Address | |
| | |
| | Postcode |
| | |
| During the application individual, sign to give application form. | process the CAA may decide to verify the consultant's identity. I, the above named a my consent to the data protection notification clause at Section 11.5 of this |
| Signature | Copy of passport identity page enclosed (tick): |
| | |
| | |
| Any other personne | I who have not been included above |
| | |
| Name | |
| Position | Date of Birth |
| | dividual, sign to give my consent to the data protection notification clause at Section |
| 11.5 of this application Signature | n form. |
| olghataro | enclosed (tick): |
| | |
| Name | |
| Position | Date of Birth |
| | |
| I, the above named in 11.5 of this application | dividual, sign to give my consent to the data protection notification clause at Section n form. |
| Signature | Copy of passport identity page enclosed (tick): |
| | |

3.5

4 Associated Business

4.1 An associate business is a firm that is linked to your business through common shareholders, directors, partners, significant levels of trading or with whom there are financial links. Financial links include interfirm loans and cross guarantees.

If there are any firms you believe would fall into this category, please detail them below. If not, go straight to Section 5.

| Name of Associated Business | |
|-----------------------------|----------|
| Trading Address | |
| | Postcode |
| Company Number | |
| Country of Incorporation | |
| Is the company dormant? | Yes No |
| | |
| | |
| Name of Associated Business | |
| Trading Address | |
| | Postcode |
| Company Number | |
| Country of Incorporation | |
| Is the company dormant? | Yes No |

| Name of Associated Business | |
|-----------------------------|----------|
| Trading Address | |
| | Postcode |
| Company Number | |
| Country of Incorporation | |
| Is the company dormant? | Yes No |

5 Business Profile

Please detail the type of business you intend to carry out under your licence and whether you are a member of any trade associations.

5.1 Type of Business to be placed under your licence

5.2 How you intend to sell your business

| Direct to the customer % | Through Travel Agents % | |
|--------------------------|-------------------------|--|
| | | |

5.3 Main Destinations

Please list the Top 4 Destination Countries you intend to serve under your licence

| Country | % | |
|---------|-------|--|
| Country | % | |
| Country | % | |
| Country | % | |

5.4 Trade Association Membership

| Y/N App | lied for Membership? | | Y/N | Applied for Me | embership? | |
|-----------------------|----------------------|------|-----|----------------|------------|--|
| ABTA | | ΙΑΤΑ | | | | |
| TTA | | AITO | | | | |
| Other (please specify | /) | | | | | |
| Professional Indem | nity Insurance Ye | es | No | | Applied | |

5.5

6 Bonding and Security

This section asks for details of bonds to other trade organisations and your prospective ATOL bond. It also asks about credit card facilities and security.

6.1 ATOL Bonding

| Expected bond provider for CAA bond | |
|-------------------------------------|--|
| Type of Security | |

6.2 Other Bonding

| Type of Bond | Amount (£) | Bond Provider | Security (£) | Type of security |
|--------------------|------------|---------------|--------------|------------------|
| ABTA | | | | |
| AITO | | | | |
| ΙΑΤΑ | | | | |
| Airline Guarantees | | | | |
| Other (specify) | | | | |
| Total | | | | |

6.3 Credit Card Facilities

| orcuit our a racintics | | |
|--|-----|----|
| Do you have credit card facilities | Yes | No |
| If yes, name your credit card provider (merchant acquirer) | | |
| Do you provide security for these facilities? | Yes | No |
| What type of security do you provide (eg. cash held, deferred settlement)? | | |

6.4 Other Security

Do you provide any other forms of security for your banking facilities, please provide details below:

| Reason for security | Amount (£) | Type of security |
|---------------------|------------|------------------|
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |

7 Licence Projections

This Section requires you to confirm the type of business you intend to conduct under your ATOL and how much business you expect to do in the first year of the licence.

There are 4 categories of business that are covered by ATOL. For each category that you intend to sell, you must project the amount of business you expect to do in the first 12 months of trading. This first year, or 12 month period, is divided into 4 quarters of 3 months each. The first quarter of your licence will cover the first 3 month period when you intend to begin trading, followed by the next consecutive 3 quarters. Please complete the relevant tables below for each type of business you intend to conduct.

Please state when you intend to start trading ATOL bonded business:

7.1 Charter Flights or Package Holidays

This category of business is called Fully Bonded and allows you to sell charter flights or package holidays (using either charter or scheduled flights) at an inclusive price.

| Please indicate where you intend to purchase your flights from: | | | | | | | | |
|---|----------------|-----------------|----------------|--------------|---------|--|--|--|
| Charter Airlines ATOL Holders IATA Agents | | | | | | | | |
| | Jan-March 200_ | April-June 200_ | July-Sept 200_ | Oct-Dec 200_ | Total | | | |
| Revenue £ (by dept date) | | | | | | | | |
| Passengers (by dept date) | | | | | | | | |
| Average Price (£) | | | | | | | | |
| Public Liability Insuranc | ce | Yes | No | | Applied | | | |

7.2 Scheduled Flights

This category of business is called Scheduled Bonded and allows you to sell scheduled flight tickets without having to issue a ticket immediately upon receipt of payment from the customer.

Please indicate where you intend to purchase your flights from:

| Scheduled Airlines | ATOL Holders | IATA Agents | |
|--------------------|--------------|-------------|--|
| | | | |

| | Jan-March 200_ | April-June 200_ | July-Sept 200_ | Oct-Dec 200_ | Total |
|---------------------------|----------------|-----------------|----------------|--------------|-------|
| Revenue £ (by dept date) | | | | | _ |
| Passengers (by dept date) | | | | | |
| Average Price (£) | | | | | |

7.3 Scheduled Flights covered by Airline Deeds of Undertaking

This category of business is called Agency. It allows you to sell flight tickets purchased from scheduled airlines that have provided you with a Deed of Undertaking (a formal CAA document signed by the airline). By signing this document the airline accepts responsibility for the seats you sell.

PLEASE NOTE: Airlines rarely issue Deeds of Undertaking. If you are applying for this category you should already have received written confirmation from the airline that they will provide you with a Deed. Do not fill in this section if you have not received this confirmation.

If you want to sell other items packaged alongside the flight, this business is covered by a sub-category called Other Facilities. You will have to provide a bond to cover the value of the Other Facilities therefore you are required to provide separate projections for the flight element and the Other Facilities in the relevant table below.

| Name of Airline | Via sub-agent | Direct to public |
|-----------------|---------------|------------------|
| | | |
| | | |
| | | |

Flights sold under Deeds of Undertaking

| | Jan-March 200_ | April-June 200_ | July-Sept 200_ | Oct-Dec 200_ | Total |
|---------------------------|----------------|-----------------|----------------|--------------|-------|
| Revenue £ (by dept date) | | | | | |
| Passengers (by dept date) | | | | | |
| Average Price (£) | | | | | |

Other Facilities (other items such as hotels and car hire sold with the above flights)

| Jan-March 200_ | April-June 200_ | July-Sept 200_ | Oct-Dec 200_ | Total |
|----------------|-----------------|----------------|--------------|-------|
| | | | | |
| | | | | |
| | | | | |
| | | | | |

7.4 Sales to other ATOL holders

This category is called ATOL to ATOL. It allows you to sell flights or packages to other ATOL holders who then sell them to the public under their own ATOL. This category is very restricted and does not allow you to sell them to the public. Please name the ATOL holders you intend to sell to in the table below.

| ATOL No. | ATOL | holder | | No. of seats |
|----------|------|--------|---|--------------|
| | | | | |
| | | | | |
| | | | | |
| | | | 1 | |

| | Jan-March 200_ | April-June 200_ | July-Sept 200_ | Oct-Dec 200_ | Total |
|---------------------------|----------------|-----------------|----------------|--------------|-------|
| Revenue £ (by dept date) | | | | | |
| Passengers (by dept date) | | | | | |
| Average Price (£) | | | | | |

8 Analysis of Total Turnover

8.1 Financial Year End

If you are part of a Group, please complete the table based on the applicant's turnover and include a copy of the table including the Group turnover.

You should fill in both columns of the table. The Audited column should be based on your last set of financial accounts. The Projected column should be based on your projections to the next financial year end.

| Analysis of Total Turnover | Audited | Projected |
|---|----------|-----------|
| | Date / / | Date / / |
| Licensable Turnover | | |
| Fully Bonded Turnover | | |
| Scheduled Bonded Turnover | | |
| Agency Turnover – Seat Only | | |
| Agency Turnover – Other Facilities | | |
| ATOL to ATOL – Charter | | |
| ATOL to ATOL – Scheduled | | |
| Subtotal | £ | £ |
| Non Licensable Tour Operations | | |
| Non-air packages – as principal | | |
| Accommodation only – as principal | | |
| Other sales as principal – please specify | | |
| Subtotal | £ | £ |
| Gross Turnover as a Travel Agent | | |
| Flight only sales as agent of other ATOL holders | | |
| Sales of other ATOL holders' packages | | |
| Other sales as an agent – where no flight is involved | | |
| Subtotal | £ | £ |
| Other Turnover | | |
| Sales made as a Ticket Provider | | |
| Other – please specify | | |
| | | |
| | | |
| | | |
| Subtotal | | |
| Total Gross Turnover | £ | £ |

9 Type of Licence

There are two types of licence that you can apply for. Small Business ATOLs are designed for firms who intend to carry less than 500 passengers a year. Section 7 asked you to confirm the total number of passengers you intend to carry in the first year of holding a licence. If this figure was less than 500 and you intend your business to remain at this level for the next 2 years you can apply for a Small Business ATOL. If you are applying for a Small Business ATOL, complete this section and section 9.2. If not, complete section 9.3.

9.1 Small Business ATOL

Number of passengers you expect to carry under your licence in year 1

Number of passengers you expect to carry under your licence in year 2

Number of passengers you expect to carry under your licence in year 3

9.2 Business Plan

Please give a brief explanation of your business in the box below.

9.3 Standard ATOL

If you intend to carry more than 500 passengers each year you need to apply for a Standard ATOL. You should provide a full copy of your business plan and complete all the remaining sections of the form.

Business plan.

Attached ?

10 Finances

The projections at 10.1–10.3 can be provided in spreadsheet form from your IT systems. If you are part of a Group please complete the projections based on the applicant and provide a copy based on the Group.

10.1 Projected Cash Flow

| Cash Flow Forecast for | Quarter 1 | Quarter 2 | Quarter 3 | Quarter 4 | Total |
|---|-----------|-----------|-----------|-----------|-------|
| Year Ending / / | £000 | £000 | £000 | £000 | £000 |
| Receipts | | | | | |
| Licensable business | | | | | |
| Non Licensable business | | | | | |
| Interest & investment income | | | | | |
| Loans from directors | | | | | |
| Other loans (please specify in notes) | | | | | |
| Proceeds of share issue(s) | | | | | |
| Other income | | | | | |
| Total Receipts (A) | | | | | |
| Payments | | | | | |
| Flight costs | | | | | |
| Accommodation | | | | | |
| Other direct costs | | | | | |
| Salary costs (including pension costs) | | | | | |
| Directors' renumeration | | | | | |
| Advertising, promotion & brochure costs | | | | | |
| Licensing fees (ATOL, ABTA, IATA etc) | | | | | |
| Lighting & heating | | | | | |
| Legal & professional fees | | | | | |
| Insurance | | | | | |
| Rent & rates | | | | | |
| Telephone charges | | | | | |
| Bank charges & interest payable | | | | | |
| Entertaining & travel expenses | | | | | |
| Printing & stationery | | | | | |
| Postage | | | | | |
| Repairs & maintenance | | | | | |
| Bond premiums (ATOL, ABTA etc) | | | | | |
| Dividends | | | | | |
| Taxation | | | | | |
| Computer & IT costs | | | | | |
| Other (please specify) | | | | | |
| Purchase of fixed assets: | | | | | |
| UK Property | | | | | |

| Overseas property | | | | | |
|-------------------------------|---|---|---|---|---|
| Computers | | | | | |
| Fixtures & Fittings | | | | | |
| Other | | | | | |
| Total Payments (B) | £ | £ | £ | £ | £ |
| Net Receipts (Payments) (A-B) | £ | £ | £ | £ | £ |
| Cash Position Brought Forward | £ | £ | £ | £ | £ |
| Cash Position Carried Forward | £ | £ | £ | £ | £ |

10.2 Projected Profit and Loss Account

| Projected profit & loss account | Quarter 1 | Quarter 2 | Quarter 3 | Quarter 4 | Total |
|---|-----------|-----------|-----------|-----------|-------|
| for year end | £000 | £000 | £000 | £000 | £000 |
| Licensable Business | | | | | |
| Turnover | | | | | |
| Direct costs | | | | | |
| Gross profit (a) | | | | | |
| Non Licensable Business | | | | | |
| Turnover | | | | | |
| Direct costs | | | | | |
| Gross profit (b) | | | | | |
| Total Gross profit (a+b) | | | | | |
| Expenses | | | | | |
| Salary costs (include Pension costs) | | | | | |
| Directors' remuneration | | | | | |
| Advertising, promotion & brochure costs | | | | | |
| Licensing fees (ATOL, ABTA etc) | | | | | |
| Lighting and heating | | | | | |
| Legal & professional fees | | | | | |
| Insurance | | | | | |
| Rent & rates | | | | | |
| Telephone charges | | | | | |
| Bank charges & interest payable | | | | | |
| Entertaining & travel expenses | | | | | |
| Printing & stationery | | | | | |
| Postage | | | | | |
| Repairs & maintenance | | | | | |
| Depreciation | | | | | |
| Bond premiums (ATOL, ABTA) | | | | | |
| Computer & IT costs | | | | | |
| Other (please specify) | | | | | |
| Total expenses | | | | | |

| Other income (please specify) | | | |
|-------------------------------|--|--|--|
| Profit (loss) before tax | | | |
| Тах | | | |
| Profit (loss) after tax | | | |
| Dividends or drawings | | | |
| Retained Profits (losses) | | | |

| Projecte | d Balance Sheet | Opening Positi financial year | end as at | Projected Position as at | |
|------------|--------------------------------|----------------------------------|-----------|--------------------------|---|
| | External – Current Assets | //_ | | // - | |
| Stock (oth | her than brochures) | | | | |
| Trade del | btors | | | | 1 |
| Other deb | otors & prepayments | | | | 1 |
| Bank & ca | ash balances | | | | 1 |
| Other | | | £ | | £ |
| | External – Current Liabilities | | | 1 | |
| Bank ove | rdraft | | | | |
| Trade cre | editors | | | | 1 |
| Dividend | payable | | | | 1 |
| Corporati | on tax payable | | | | 1 |
| Other cre | ditors | | | | 1 |
| Accruals | & deferred income | | | | 1 |
| Other | | | £ | | £ |
| | Working Capital – Su | urplus/(Deficit) | £ | | £ |
| | Internal - Receivables | | 1 | 4 | |
| Due from | directors | | | | |
| Due from | group companies | | | | 1 |
| Due from | associates | | | | 1 |
| Other | | | £ | | £ |
| | Internal - Payables | | | | |
| Due to di | rectors | 1 | | | |
| Due to gr | oup companies | | | | 1 |
| Due to as | sociates | | | | 1 |
| Other | | | £ | | £ |
| | Total net current ass | ets/(liabilities) | £ | | £ |
| | Fixed assets | | | | |
| Freehold | property | | | | |
| Leasehol | d | | | | |
| Motor ver | nicles | | | | 1 |
| Fixtures & | & fittings | | | <u> </u> | 1 |
| Compute | r equipment | | | <u> </u> | |
| Other | | | £ | | £ |
| | Total net tangible ass | ets/(liabilities) | £ | | £ |

| | Opening Position or last financial year end as at | | Projected Position as at | |
|---------------------------------------|---|---|--------------------------|---|
| Other Assets | //_ | | // _ | |
| Cash deposits (for bonding, rent etc) | | | | |
| Investments in associate companies | | | | |
| Other | | £ | | £ |
| Intangible assets | | | | |
| Goodwill | | | | |
| Brochure/advertising costs | | | | |
| Other | | | | |
| | | £ | | £ |
| Total net ass | ets/(liabilities) | £ | | £ |
| Financed by: | | | | |
| Shareholders Funds | 1 | | | |
| Ordinary share capital | | | | |
| Preference share capital | | | | |
| Share premium | | | | |
| P&L | | | | |
| Other reserves | | £ | | £ |
| Borrowings | | | | |
| HP > one year | | | | |
| Bank loan | | | | |
| Subordinated loans | | £ | | £ |
| Deferred Liabilities | | | | I |
| Deferred tax | | £ | | £ |
| TOTAL FINANCES | | £ | | £ |

Please include any notes and assumptions regarding the projections in the box below

| 11 Declaration |
|----------------|
|----------------|

Warning: By virtue of Regulations 14(3) and 15(2) of The Civil Aviation (Air Travel Organisers' Licensing) Regulations 1995 as amended (the "Regulations"), it is a Criminal Offence for a person to knowingly or recklessly furnish false information on this application form or any of the sheets which accompany it.

11.1 Has the applicant or anyone in a position of control in the applicant applied for an ATOL or been involved with an ATOL holder in the past?

| Yes | | No | |
|-----|--|----|--|
|-----|--|----|--|

No

11.2 Has any director, partner or proprietor been involved in a firm which has failed within the last 5 years?

11.3 Has the company, any director, partner or proprietor been convicted for a breach of the ATOL Regulations?

| Yes | No | |
|-----|----|--|
|-----|----|--|

11.4 Has anyone in a position of control in the applicant been disqualified as a director?

| ′es | | No |
|-----|--|----|
|-----|--|----|

If you answered yes to any of the above questions please provide some background details. You should also send a copy of a liquidator's report if relevant.

This form must be signed by:

- Sole Proprietor if a Sole Proprietor
- A Partner if a Partnership
- An appointed director or the Company Secretary if a Limited Company
- A duly authorised person if any other organisation

11.5 Each individual mentioned in this application form has signed as evidence of consent to processing of their personal data in accordance with the following data protection notification clause:

We, the CAA, will do a search to verify your identity. This involves checking the details you supply against those held on any databases to which the credit reference agency for the time being instructed by the CAA has access. This includes information from the Electoral Register and fraud prevention agencies. We may seek verification from other organisations who request the information for reasons of fraud prevention or investigation of crime to protect ourselves and consumers from theft and fraud. If you give us false or inaccurate information and we suspect fraud, we will record this and may share this information with other organisations.

Declaration: I confirm that to the best of my knowledge and belief the information in this form, and on any separate sheets accompanying this form, is true and complete.

| Name | |
|-----------|------|
| Position | Date |
| Signature | |

1 February 2006

12 New ATOL Application Checklist

Please make a copy of your completed application form as your bond provider may require it

| General | SBA | Standard ATOL |
|--|-----|------------------|
| Completed licence application form | | |
| Non refundable licence application fee (name of the applicant on the back of the cheque) | | |
| Company Certificate of Incorporation (limited companies/LLPs only) | | |
| Memorandum and Articles of Association (limited companies only) | | |
| Business plan | | |
| Members/Partnership Agreement (LLPs only) | | |
| CVs for all personnel listed in the application form | | |
| A clear copy of the photograph & signatory page(s) of the current passport held by all personnel listed in the application form. | | |
| Business Family Tree (if applicable) | | |
| Confirmation of directors', sole proprietor's or partners' addresses (provide a recently issued, original utility bill or bank statement). | | |
| Advertising and Publicity | | |
| Current brochures, leaflets and any other publicity material | | |
| Draft brochures (for all types of products you intend to sell) | | |
| Draft ATOL Confirmation Invoice | | |
| Draft ATOL Receipt | | |
| Confirmation Invoice for non-licensable sales (where you are principal) | | |
| Receipts for retail sales | | |
| List of ATOL holders where you act as their retail agent and copies of retail agency agreements/letters of appointment | | |
| Finances | | |
| Standard ATOL applicants should all provide: | | |
| Breakdown of "Other Debtors"/"Prepayments and Accrued Income" | | |
| Audited accounts for any associated firms | | |
| Summary of the relationship (trading or otherwise) between the applicant and any associa | te | L] |
| Stand alone companies | | |
| Audited accounts for the last three years | | |
| Group companies | | |
| Audited Group consolidated accounts | | |
| Group consolidated financial projections | | |
| Group family tree | | |
| Newly formed companies | | |
| Certified opening balance sheet | | |
| Sole Traders/Partnerships | | |
| Certified accounts for the last three years | | |
| Certified statement of personal assets and liabilities | | |