

Application for an Air Travel Organiser's Licence (ATOL)

New Applications ATOL	Receipt Number:
K3, CAA House 45-59 Kingsway	Initials:
London WC2B 6TE	Fee £:
	Internal Use Only

This application form is for both Small Business and Standard ATOL applications.

There is advice on how to complete the form on our website (www.atol.org.uk). If you have any problems please contact a member of our New Applicants team on 020 7453 6361 or newapplicants@cpg.org.uk.

1 Applicant's Business Details

This Section asks for the trading details of the business applying for the licence and the address we should send all correspondence to.

1.1	Applicant's Business Name	
1.2	Trading Names to be included on the licence	
1.3	Company Registration No.	
1.4	Country of Incorporation	
1.5	Date business began trading	
1.6	Business Address	
1.7	County	
1.8	Postcode	
1.9	Main Public Phone	
1.10	Main Public Fax	
1.11	Main Public e-mail address	
1.12	Website(s) to be covered by ATOL	

2 Ownership of the Business

If you are a limited company you should complete this Section and confirm the details of the shareholding in your company. If your business is a Sole Trader or Partnership do not complete Section 2, go to Section 3.2 or 3.3 respectively.

Limited Company details only:

2.1 Ordinary Share Capital of Applicant

You only need to fill in the Company Number and Country of Incorporation boxes if the shareholder is a limited company.

Shareholder's Name	Director (Y/N)	No. of shares	Company No	Country of Incorporation
Total				
Total				

2.2 Companies which are part of a Group

If you are part of a Group please provide a copy of your company's family tree. Please also fill in details of the Group's Ultimate Holding Company.

2.3 Ultimate Holding Company (UHC)

UHC	
Company No	
Country of Incorporation	
Address	
Postcode	

Shareholder's Name	Director (Y/N)	No. of shares	Company No	Country of Incorporation
Total				

3 People in Control of the Business

Please detail all the people who are in a position of influence and control in your business. If your business is not a limited company go directly to Sections 3.2 or 3.3.

3.1 Directors and Company Secretary

If a director is also the person we should contact regarding the administration of the licence, please tick the Principal Contact box. If they are also the contact for financial matters, customer queries or marketing, please tick the relevant box.

Name	
Date of Birth	
Business Telephone	Fax
Business Email	
Position	Director Company Secretary
Principal Contact	Financial Contact Customer Contact Marketing/Sales
Full Home Address:	
House No. / Street	
County	Postcode
Present at the addres	s for the past 3 years? Yes No (if no please confirm previous address below)
House No. / Street	
County	Postcode
I, the above named in	dividual, sign to give my consent to the data protection notification clause at Section

I, the above named individual, sign to give my consent to the data protection notification clause at Section 11.5 of this application form.

Signature

Copy of passport identity page enclosed (tick):

Name	
Date of Birth	
Business Telephone	Fax
Business Email	
Position	Director Company Secretary
Principal Contact	Financial Contact Customer Contact Marketing/Sales
Full Home Address:	
House No. / Street	
County	Postcode
Present at the address	s for the past 3 years? Yes No (if no please confirm previous address below)
House No. / Street	
County	Postcode
I, the above named in 11.5 of this applicatior Signature	dividual, sign to give my consent to the data protection notification clause at Section n form. Copy of passport identity page enclosed (tick):
Name	
Name Date of Birth	
	Fax
Date of Birth	
Date of Birth Business Telephone	Fax Director Company Secretary
Date of Birth Business Telephone Business Email	
Date of Birth Business Telephone Business Email Position	Director Company Secretary
Date of Birth Business Telephone Business Email Position Principal Contact	Director Company Secretary
Date of Birth Business Telephone Business Email Position Principal Contact Full Home Address :	Director Company Secretary
Date of Birth Business Telephone Business Email Position Principal Contact Full Home Address : House No. / Street County	Director Company Secretary Financial Contact Customer Contact Marketing/Sales
Date of Birth Business Telephone Business Email Position Principal Contact Full Home Address : House No. / Street County	Director Company Secretary Financial Contact Customer Contact Marketing/Sales Postcode
Date of Birth Business Telephone Business Email Position Principal Contact Full Home Address : House No. / Street County Present at the address	Director Company Secretary Financial Contact Customer Contact Marketing/Sales Postcode
Date of Birth Business Telephone Business Email Position Principal Contact Full Home Address : House No. / Street County Present at the address House No. / Street County	Director Company Secretary Financial Contact Customer Contact Marketing/Sales Postcode s for the past 3 years? Yes No (if no please confirm previous address below) Postcode dividual, sign to give my consent to the data protection notification clause at Section

Name	
Date of Birth	
Business Telephone	Fax
Business Email	
Position	Director Company Secretary
Principal Contact	Financial Contact Customer Contact Marketing/Sales
Full Home Address:	
House No. / Street	
County	Postcode
Present at the address	s for the past 3 years? Yes No (if no please confirm previous address below)
House No. / Street	
County	Postcode
I, the above named in 11.5 of this applicatior Signature	dividual, sign to give my consent to the data protection notification clause at Section n form. Copy of passport identity page enclosed (tick):
Name	
Name Date of Birth	
	Fax
Date of Birth	
Date of Birth Business Telephone	Fax Director Company Secretary
Date of Birth Business Telephone Business Email	
Date of Birth Business Telephone Business Email Position	Director Company Secretary
Date of Birth Business Telephone Business Email Position Principal Contact	Director Company Secretary
Date of Birth Business Telephone Business Email Position Principal Contact Full Home Address :	Director Company Secretary
Date of Birth Business Telephone Business Email Position Principal Contact Full Home Address : House No. / Street County	
Date of Birth Business Telephone Business Email Position Principal Contact Full Home Address : House No. / Street County	Director Company Secretary Financial Contact Customer Contact Marketing/Sales Postcode
Date of Birth Business Telephone Business Email Position Principal Contact Full Home Address : House No. / Street County Present at the address	Director Company Secretary Financial Contact Customer Contact Marketing/Sales Postcode
Date of Birth Business Telephone Business Email Position Principal Contact Full Home Address : House No. / Street County Present at the address House No. / Street County	Director Financial Contact Customer Contact Marketing/Sales Solution Postcode (if no please confirm previous address below) Postcode Output Director Postcode Postcode Postcode Postcode Postcode

3.2 Sole Proprietor

If the sole proprietor is also the person we should contact regarding the administration of the licence, please tick the Principal Contact box. If they are also the contact for financial matters, customer queries or marketing, please tick the relevant box.

Name	
Date of Birth	
Business Telephone	Fax
Business Email	
Principal Contact	Financial Contact Customer Contact Marketing/Sales
Full Home Address :	
House No. / Street	
County	Postcode
Present at the addres	s for the past 3 years? Yes No (if no please confirm previous address below)
House No. / Street	
County	Postcode
I, the above named ir 11.5 of this application	ndividual, sign to give my consent to the data protection notification clause at Section n form.
Signature	Copy of passport identity page enclosed (tick):
	Now go to Section 3.4

F	artners	Is this a limited liability partnership?	Yes No
Na	ame		
Da	ate of Birth		
Βι	usiness Telephone	Fax	
	usiness Email		
Pr	rincipal Contact	Financial Contact Customer Contact	Marketing/Sales
	Ill Home Address :		
Н	ouse No. / Street		
C	ounty	Pos	tcode
			please confirm previous address below)
	ouse No. / Street		
	ounty	Postca	ada a
	-		
	the above named ind	dividual, sign to give my consent to the data protection form.	in notification clause at Section
11			
	gnature		of passport identity page
	gnature		of passport identity page ed (tick):
Si	gnature [
Si Na			
Si — Na Da	ame		
Si Da Bu	ame		
Si — Da Bu Bu	ame ate of Birth usiness Telephone		
Si Na Da Bu Bu Pr	ame ate of Birth usiness Telephone usiness Email	enclos	sed (tick):
Si — Na Da Bu Bu Pr Fu	ame ate of Birth usiness Telephone usiness Email rincipal Contact	enclos	sed (tick):
Si — Da Bu Bu Pr Fu Ho	ame ate of Birth usiness Telephone usiness Email rincipal Contact ull Home Address :	enclos	sed (tick):
Si — Ni Bu Bu Pr Fu Ha Ca	ame ate of Birth usiness Telephone usiness Email rincipal Contact ull Home Address : ouse No. / Street ounty	enclos	Marketing/Sales
Si 	ame ate of Birth usiness Telephone usiness Email rincipal Contact ull Home Address : ouse No. / Street ounty	enclos	sed (tick):
Si Na Da Bu Bu Pr Fu Ca Pr Ha	ame ate of Birth usiness Telephone usiness Email rincipal Contact ull Home Address : ouse No. / Street ounty resent at the address	enclos	Marketing/Sales
Si Na Da Bu Bu Pr Fu Ca Pr Ha Ca I, f	ame ate of Birth usiness Telephone usiness Email rincipal Contact ull Home Address : ouse No. / Street ounty resent at the address ouse No. / Street ouse No. / Street	enclos	Marketing/Sales

3.4 Additional Key Personnel - ATOL Consultant

Name	
Date of Birth	
Telephone	Fax
E-mail address	
Position	
Full Address	
	Postcode
During the application individual, sign to give application form.	process the CAA may decide to verify the consultant's identity. I, the above named a my consent to the data protection notification clause at Section 11.5 of this
Signature	Copy of passport identity page enclosed (tick):
Any other personne	I who have not been included above
Name	
Position	Date of Birth
	dividual, sign to give my consent to the data protection notification clause at Section
11.5 of this application Signature	n form.
olghataro	enclosed (tick):
Name	
Position	Date of Birth
I, the above named in 11.5 of this application	dividual, sign to give my consent to the data protection notification clause at Section n form.
Signature	Copy of passport identity page enclosed (tick):

3.5

4 Associated Business

4.1 An associate business is a firm that is linked to your business through common shareholders, directors, partners, significant levels of trading or with whom there are financial links. Financial links include interfirm loans and cross guarantees.

If there are any firms you believe would fall into this category, please detail them below. If not, go straight to Section 5.

Name of Associated Business	
Trading Address	
	Postcode
Company Number	
Country of Incorporation	
Is the company dormant?	Yes No
Name of Associated Business	
Trading Address	
	Postcode
Company Number	
Country of Incorporation	
Is the company dormant?	Yes No

Name of Associated Business	
Trading Address	
	Postcode
Company Number	
Country of Incorporation	
Is the company dormant?	Yes No

5 Business Profile

Please detail the type of business you intend to carry out under your licence and whether you are a member of any trade associations.

5.1 Type of Business to be placed under your licence

5.2 How you intend to sell your business

Direct to the customer %	Through Travel Agents %	

5.3 Main Destinations

Please list the Top 4 Destination Countries you intend to serve under your licence

Country	%	
Country	%	
Country	 %	
Country	%	

5.4 Trade Association Membership

Y/N App	lied for Membership?		Y/N	Applied for Me	embership?	
ABTA		ΙΑΤΑ				
TTA		AITO				
Other (please specify	/)					
Professional Indem	nity Insurance Ye	es	No		Applied	

5.5

6 Bonding and Security

This section asks for details of bonds to other trade organisations and your prospective ATOL bond. It also asks about credit card facilities and security.

6.1 ATOL Bonding

Expected bond provider for CAA bond	
Type of Security	

6.2 Other Bonding

Type of Bond	Amount (£)	Bond Provider	Security (£)	Type of security
ABTA				
AITO				
ΙΑΤΑ				
Airline Guarantees				
Other (specify)				
Total				

6.3 Credit Card Facilities

orcuit our a racintics		
Do you have credit card facilities	Yes	No
If yes, name your credit card provider (merchant acquirer)		
Do you provide security for these facilities?	Yes	No
What type of security do you provide (eg. cash held, deferred settlement)?		

6.4 Other Security

Do you provide any other forms of security for your banking facilities, please provide details below:

Reason for security	Amount (£)	Type of security

7 Licence Projections

This Section requires you to confirm the type of business you intend to conduct under your ATOL and how much business you expect to do in the first year of the licence.

There are 4 categories of business that are covered by ATOL. For each category that you intend to sell, you must project the amount of business you expect to do in the first 12 months of trading. This first year, or 12 month period, is divided into 4 quarters of 3 months each. The first quarter of your licence will cover the first 3 month period when you intend to begin trading, followed by the next consecutive 3 quarters. Please complete the relevant tables below for each type of business you intend to conduct.

Please state when you intend to start trading ATOL bonded business:

7.1 Charter Flights or Package Holidays

This category of business is called Fully Bonded and allows you to sell charter flights or package holidays (using either charter or scheduled flights) at an inclusive price.

Please indicate where you intend to purchase your flights from:								
Charter Airlines ATOL Holders IATA Agents								
	Jan-March 200_	April-June 200_	July-Sept 200_	Oct-Dec 200_	Total			
Revenue £ (by dept date)								
Passengers (by dept date)								
Average Price (£)								
Public Liability Insuranc	ce	Yes	No		Applied			

7.2 Scheduled Flights

This category of business is called Scheduled Bonded and allows you to sell scheduled flight tickets without having to issue a ticket immediately upon receipt of payment from the customer.

Please indicate where you intend to purchase your flights from:

Scheduled Airlines	ATOL Holders	IATA Agents	

	Jan-March 200_	April-June 200_	July-Sept 200_	Oct-Dec 200_	Total
Revenue £ (by dept date)					_
Passengers (by dept date)					
Average Price (£)					

7.3 Scheduled Flights covered by Airline Deeds of Undertaking

This category of business is called Agency. It allows you to sell flight tickets purchased from scheduled airlines that have provided you with a Deed of Undertaking (a formal CAA document signed by the airline). By signing this document the airline accepts responsibility for the seats you sell.

PLEASE NOTE: Airlines rarely issue Deeds of Undertaking. If you are applying for this category you should already have received written confirmation from the airline that they will provide you with a Deed. Do not fill in this section if you have not received this confirmation.

If you want to sell other items packaged alongside the flight, this business is covered by a sub-category called Other Facilities. You will have to provide a bond to cover the value of the Other Facilities therefore you are required to provide separate projections for the flight element and the Other Facilities in the relevant table below.

Name of Airline	Via sub-agent	Direct to public

Flights sold under Deeds of Undertaking

	Jan-March 200_	April-June 200_	July-Sept 200_	Oct-Dec 200_	Total
Revenue £ (by dept date)					
Passengers (by dept date)					
Average Price (£)					

Other Facilities (other items such as hotels and car hire sold with the above flights)

Jan-March 200_	April-June 200_	July-Sept 200_	Oct-Dec 200_	Total

7.4 Sales to other ATOL holders

This category is called ATOL to ATOL. It allows you to sell flights or packages to other ATOL holders who then sell them to the public under their own ATOL. This category is very restricted and does not allow you to sell them to the public. Please name the ATOL holders you intend to sell to in the table below.

ATOL No.	ATOL	holder		No. of seats
			1	

	Jan-March 200_	April-June 200_	July-Sept 200_	Oct-Dec 200_	Total
Revenue £ (by dept date)					
Passengers (by dept date)					
Average Price (£)					

8 Analysis of Total Turnover

8.1 Financial Year End

If you are part of a Group, please complete the table based on the applicant's turnover and include a copy of the table including the Group turnover.

You should fill in both columns of the table. The Audited column should be based on your last set of financial accounts. The Projected column should be based on your projections to the next financial year end.

Analysis of Total Turnover	Audited	Projected
	Date / /	Date / /
Licensable Turnover		
Fully Bonded Turnover		
Scheduled Bonded Turnover		
Agency Turnover – Seat Only		
Agency Turnover – Other Facilities		
ATOL to ATOL – Charter		
ATOL to ATOL – Scheduled		
Subtotal	£	£
Non Licensable Tour Operations		
Non-air packages – as principal		
Accommodation only – as principal		
Other sales as principal – please specify		
Subtotal	£	£
Gross Turnover as a Travel Agent		
Flight only sales as agent of other ATOL holders		
Sales of other ATOL holders' packages		
Other sales as an agent – where no flight is involved		
Subtotal	£	£
Other Turnover		
Sales made as a Ticket Provider		
Other – please specify		
Subtotal		
Total Gross Turnover	£	£

9 Type of Licence

There are two types of licence that you can apply for. Small Business ATOLs are designed for firms who intend to carry less than 500 passengers a year. Section 7 asked you to confirm the total number of passengers you intend to carry in the first year of holding a licence. If this figure was less than 500 and you intend your business to remain at this level for the next 2 years you can apply for a Small Business ATOL. If you are applying for a Small Business ATOL, complete this section and section 9.2. If not, complete section 9.3.

9.1 Small Business ATOL

Number of passengers you expect to carry under your licence in year 1

Number of passengers you expect to carry under your licence in year 2

Number of passengers you expect to carry under your licence in year 3

9.2 Business Plan

Please give a brief explanation of your business in the box below.

9.3 Standard ATOL

If you intend to carry more than 500 passengers each year you need to apply for a Standard ATOL. You should provide a full copy of your business plan and complete all the remaining sections of the form.

Business plan.

Attached ?

10 Finances

The projections at 10.1–10.3 can be provided in spreadsheet form from your IT systems. If you are part of a Group please complete the projections based on the applicant and provide a copy based on the Group.

10.1 Projected Cash Flow

Cash Flow Forecast for	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total
Year Ending / /	£000	£000	£000	£000	£000
Receipts					
Licensable business					
Non Licensable business					
Interest & investment income					
Loans from directors					
Other loans (please specify in notes)					
Proceeds of share issue(s)					
Other income					
Total Receipts (A)					
Payments					
Flight costs					
Accommodation					
Other direct costs					
Salary costs (including pension costs)					
Directors' renumeration					
Advertising, promotion & brochure costs					
Licensing fees (ATOL, ABTA, IATA etc)					
Lighting & heating					
Legal & professional fees					
Insurance					
Rent & rates					
Telephone charges					
Bank charges & interest payable					
Entertaining & travel expenses					
Printing & stationery					
Postage					
Repairs & maintenance					
Bond premiums (ATOL, ABTA etc)					
Dividends					
Taxation					
Computer & IT costs					
Other (please specify)					
Purchase of fixed assets:					
UK Property					

Overseas property					
Computers					
Fixtures & Fittings					
Other					
Total Payments (B)	£	£	£	£	£
Net Receipts (Payments) (A-B)	£	£	£	£	£
Cash Position Brought Forward	£	£	£	£	£
Cash Position Carried Forward	£	£	£	£	£

10.2 Projected Profit and Loss Account

Projected profit & loss account	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total
for year end	£000	£000	£000	£000	£000
Licensable Business					
Turnover					
Direct costs					
Gross profit (a)					
Non Licensable Business					
Turnover					
Direct costs					
Gross profit (b)					
Total Gross profit (a+b)					
Expenses					
Salary costs (include Pension costs)					
Directors' remuneration					
Advertising, promotion & brochure costs					
Licensing fees (ATOL, ABTA etc)					
Lighting and heating					
Legal & professional fees					
Insurance					
Rent & rates					
Telephone charges					
Bank charges & interest payable					
Entertaining & travel expenses					
Printing & stationery					
Postage					
Repairs & maintenance					
Depreciation					
Bond premiums (ATOL, ABTA)					
Computer & IT costs					
Other (please specify)					
Total expenses					

Other income (please specify)			
Profit (loss) before tax			
Тах			
Profit (loss) after tax			
Dividends or drawings			
Retained Profits (losses)			

Projecte	d Balance Sheet	Opening Positi financial year	end as at	Projected Position as at	
	External – Current Assets	//_		// -	
Stock (oth	her than brochures)				
Trade del	btors				1
Other deb	otors & prepayments				1
Bank & ca	ash balances				1
Other			£		£
	External – Current Liabilities			1	
Bank ove	rdraft				
Trade cre	editors				1
Dividend	payable				1
Corporati	on tax payable				1
Other cre	ditors				1
Accruals	& deferred income				1
Other			£		£
	Working Capital – Su	urplus/(Deficit)	£		£
	Internal - Receivables		1	4	
Due from	directors				
Due from	group companies				1
Due from	associates				1
Other			£		£
	Internal - Payables				
Due to di	rectors	1			
Due to gr	oup companies				1
Due to as	sociates				1
Other			£		£
	Total net current ass	ets/(liabilities)	£		£
	Fixed assets				
Freehold	property				
Leasehol	d				
Motor ver	nicles				1
Fixtures &	& fittings			<u> </u>	1
Compute	r equipment			<u> </u>	
Other			£		£
	Total net tangible ass	ets/(liabilities)	£		£

	Opening Position or last financial year end as at		Projected Position as at	
Other Assets	//_		// _	
Cash deposits (for bonding, rent etc)				
Investments in associate companies				
Other		£		£
Intangible assets				
Goodwill				
Brochure/advertising costs				
Other				
		£		£
Total net ass	ets/(liabilities)	£		£
Financed by:				
Shareholders Funds	1			
Ordinary share capital				
Preference share capital				
Share premium				
P&L				
Other reserves		£		£
Borrowings				
HP > one year				
Bank loan				
Subordinated loans		£		£
Deferred Liabilities				I
Deferred tax		£		£
TOTAL FINANCES		£		£

Please include any notes and assumptions regarding the projections in the box below

11 Declaration

Warning: By virtue of Regulations 14(3) and 15(2) of The Civil Aviation (Air Travel Organisers' Licensing) Regulations 1995 as amended (the "Regulations"), it is a Criminal Offence for a person to knowingly or recklessly furnish false information on this application form or any of the sheets which accompany it.

11.1 Has the applicant or anyone in a position of control in the applicant applied for an ATOL or been involved with an ATOL holder in the past?

Yes		No	
-----	--	----	--

No

11.2 Has any director, partner or proprietor been involved in a firm which has failed within the last 5 years?

11.3 Has the company, any director, partner or proprietor been convicted for a breach of the ATOL Regulations?

Yes	No	
-----	----	--

11.4 Has anyone in a position of control in the applicant been disqualified as a director?

′es		No
-----	--	----

If you answered yes to any of the above questions please provide some background details. You should also send a copy of a liquidator's report if relevant.

This form must be signed by:

- Sole Proprietor if a Sole Proprietor
- A Partner if a Partnership
- An appointed director or the Company Secretary if a Limited Company
- A duly authorised person if any other organisation

11.5 Each individual mentioned in this application form has signed as evidence of consent to processing of their personal data in accordance with the following data protection notification clause:

We, the CAA, will do a search to verify your identity. This involves checking the details you supply against those held on any databases to which the credit reference agency for the time being instructed by the CAA has access. This includes information from the Electoral Register and fraud prevention agencies. We may seek verification from other organisations who request the information for reasons of fraud prevention or investigation of crime to protect ourselves and consumers from theft and fraud. If you give us false or inaccurate information and we suspect fraud, we will record this and may share this information with other organisations.

Declaration: I confirm that to the best of my knowledge and belief the information in this form, and on any separate sheets accompanying this form, is true and complete.

Name	
Position	Date
Signature	

1 February 2006

12 New ATOL Application Checklist

Please make a copy of your completed application form as your bond provider may require it

General	SBA	Standard ATOL
Completed licence application form		
Non refundable licence application fee (name of the applicant on the back of the cheque)		
Company Certificate of Incorporation (limited companies/LLPs only)		
Memorandum and Articles of Association (limited companies only)		
Business plan		
Members/Partnership Agreement (LLPs only)		
CVs for all personnel listed in the application form		
A clear copy of the photograph & signatory page(s) of the current passport held by all personnel listed in the application form.		
Business Family Tree (if applicable)		
Confirmation of directors', sole proprietor's or partners' addresses (provide a recently issued, original utility bill or bank statement).		
Advertising and Publicity		
Current brochures, leaflets and any other publicity material		
Draft brochures (for all types of products you intend to sell)		
Draft ATOL Confirmation Invoice		
Draft ATOL Receipt		
Confirmation Invoice for non-licensable sales (where you are principal)		
Receipts for retail sales		
List of ATOL holders where you act as their retail agent and copies of retail agency agreements/letters of appointment		
Finances		
Standard ATOL applicants should all provide:		
Breakdown of "Other Debtors"/"Prepayments and Accrued Income"		
Audited accounts for any associated firms		
Summary of the relationship (trading or otherwise) between the applicant and any associa	te	L]
Stand alone companies		
Audited accounts for the last three years		
Group companies		
Audited Group consolidated accounts		
Group consolidated financial projections		
Group family tree		
Newly formed companies		
Certified opening balance sheet		
Sole Traders/Partnerships		
Certified accounts for the last three years		
Certified statement of personal assets and liabilities		